

## School Cleaning Page

# WARNING: Your School Cleaning Company Is Obsolete

If there's one reason why long-held school cleaning contracts are not being renewed in 2020, it's this:

### Schools can simply no longer afford to BABYSIT their cleaners.

If you're considering a new cleaner, you're probably...

- Still having to tell your cleaners what to do
- Still chasing them over the same basic things
- Still struggling to discuss the job with a supervisor

But modern **School Operations Managers** have so many responsibilities that they don't have time to babysit anymore. What's the result? Cleaners that don't take any initiative, or ownership of their work, are **no longer surviving in the school system.**

## THE HIDDEN COSTS OF "DOING JUST ENOUGH"

Complacent cleaners might miss hidden dust behind the computer monitors. Then the mould in a rarely used storeroom. And so on. These can quickly add up to a below-par school environment, but the mess only starts there...

When standards slip over time, you're over-paying. When you are forced to over-supervise, you're time-wasting. And regular complaints can make school an unhappy place.

How do we know all this?

Because a whopping 85% of schools and businesses who contact us are unhappy with their current cleaners!

We listen to them.

## **WHO ARE WE?**

Intrepid Cleaning was started in 2018 by two locals Patrick Elliott and Rob Tomlin.

We're a small team, and all clients have Patrick's and Rob's direct phone numbers. Our 100% permanent staff allow us to provide a consistent cleaning service every week, so instructions don't get lost with every staff change (one of the most common complaints in our industry).

We provide our cleaners with incentives to do those little extras, like spotting property maintenance issues, collecting lost property, and tidying other loose ends around the school.

In just 2 years, such innovations have made us leaders in modern school cleaning, and our clients have embraced our new way of working.

## **WHAT HAVE WE ACHIEVED?**

Here are some things we've achieved for our clients.

### **The school shines on important days**

*"They go out of their way to familiarise themselves with the school calendar, making sure we are at our best for all significant events."*

Peter Farrer-Smith, Samson

### **Giving back those 2-6 hours per week**

*"Since switching to Intrepid, our entire office noticed the improvement and our admin team have more time for their regular tasks."*

Shannon Byrne, Wembley

### **Making life easier**

*“The follow up by both Rob and Pat to ensure things are running smoothly has been impressive.*

*The fact that we have a key contact that we can easily phone and speak to makes life very easy. The past cleaner was a franchise model and there were communication issues with the cleaners and dealing with the franchise wasn't easy.”*

Scott Harding, Burswood

### **Turning complaints into compliments**

*“Everyone notices the little things that are done each week. After our recent expansion into an adjacent office building, Patrick and the team organised new brushes for our bathrooms. They provide us with a weekly tea towel service at no additional cost. In the lead up to summer, the cleaners noticed our building BBQ covers were faded and ripped, one morning we arrived and saw they had been replaced with new covers and the balcony had been pressure washed. The level of service has surprised me.”*

Karen Wright, Subiaco

## **A LETTER FROM A LOCAL PERTH HIGH SCHOOL**

To see what it's like working with us, please read this letter we received from Peter Farrer-Smith at Seton Catholic School (Samson, WA).

[Click to open the letter.](#)

Here's his closing remark...

*"I have been working in private schools in Western Australia continuously since 1994. During this time I have employed close to 10 cleaning contractors. Intrepid are by far the best, and it is a significant gap to second best."*

But [the full letter](#) goes into more detail.

## BEFORE YOU GET IN TOUCH

A sample of our protective measures.

- We are covered with the highest levels of insurance to give you peace of mind (\$20m Product & Public Liability, \$50m Workers Comp)
- Mobile GPS technology tracks our cleaners every move, so we spend the correct amount of time cleaning your school.
- Pacvac Superpro MICRON 700 Vacuums trap 99.999% of fine dust particles to lower risk of respiratory issues (usually reserved for medical labs)
- Environmentally friendly products are used at all times
- Uniforms, name badges, WWC, and first aid for all cleaners on site
- Our cleaners pass a strict on boarding process for your peace of mind

But the real secret to a safe and reliable school service is our small and permanent team of cleaners

## HOW TO GET IN TOUCH

If you'd like to receive a proposal from Intrepid Cleaning, here's what you should do...

The first step is to request a tender submission. You can do that in two ways:

- 1) **Contact us:** Request a quote using the form on this page, and we'll be in touch ASAP, or call us on (08) 6558 1862 with any questions.
- 2) **If you need a template:** Get a FREE 'Request For Tender' template in Word format, direct to your inbox. You can edit the template in 5 minutes, add your school's

details and then send to prospective cleaning companies and make an informed decision.

## March Special Bonus [IDEA]

March bonus for local schools within 5km of our Leederville office. Simply make first contact with us during March and we'll immediately send you a \$5,000 credit to be used on our service (your school will get the first \$5,000 of cleaning free).

No obligation. Request a free quote now and we'll send your credit today.

We look forward to meeting you.

*Signature*

Patrick Elliott

Our office is at 213 Oxford Street, Leederville WA 6007 but we service clients in **Suburb1, Suburb2, Suburb3, Suburb4,...** We clean education facilities, from small primary schools to large secondary schools and higher education providers.